

Rotations



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PRESIDENT'S MESSAGE: MIKE KEARNEY

and Mike Heller were our program for the week with both sharing their travels in their respective sales careers! Mike Kearney is from Los Angeles and grew up in South Pasadena, graduating from high school there. He ended up at Los Angeles State College graduating with a business degree. He started his retail career in high school first at the sixth Baskin Robbins built in the country and then at the second MacDonal'd's in the country and finally in the grocery business from stock clerk to store set-up man and then a buyer! Uncle Same came knocking on the door so Michael went into the National Guard and spent five and one half years in a variety of places. He eventually ended up in his own business in 1973 selling flavorings and assorted ingredient products and nuts. He met Charlotte his wife when he called on her at the Nut Factory and their six year long distance romance resulted in their marriage! They each had four children from previous marriages and now have eleven grand children and two step grand children, the latest born July 3rd of this year! Obviously this last year he was physically challenged with his leg ailment but is happy to be recovering and thanks everyone for their support and cards and calls. Mike says he is not done yet! The Nut Factory is gearing up for the holiday rush and he and his staff are ready to do what it takes to give the best service possible! **Michael Heller** was

TODAY'S SPEAKER:

JOHN NICKERSON

PRINCIPAL OF ACALANES HIGH SCHOOL

born in San Francisco, not New York and grew up in Mill Valley, that other nice town on the other side of the bay. He went to Tamalpais High School, College of Marin, and U.C. Davis and dropped out of both colleges! He then moved to Connecticut and got into sales there! He sold freezer plans for a food company which was sales in the home and met his wife Joan while working at that company. He needed a date for a sales contest he won! He was visited by the F.B.I for failing to register for the draft so he returned to San Francisco to find out all he had to do was to register and he would be O.K. His lottery number was 273, for those of you who remember about those times during the Vietnam War. He returned to Connecticut and eventually married Joan in 1973. She had two children and he one. They moved back to California where he went to work at Denny's Restaurant and eventually in the car business. Joan got them in the flower business which they eventually sold and then he returned to Concord BMW. Michael made the point that in all his years of sales be it the restaurant business, the flower business, or the car business it always came down to people, products, and presentation, something everyone in business strives to put in and understand. He emphasized that because of his lack of education he has had to work harder and smarter to achieve his goals. M. HELLER

Guests-

Sue DiMaggio Adams- Palm Desert Club

Recognition!

After an absence of a couple of weeks Tom Courtright told us about his "business trip" to Paris! He said he has immunity for that trip!

Bob Aguilar had three visitors to his fishing camp who told small and large tales to the tune of \$25.00 each; Mike Henn, Ron Wake, and Bud

Moulthrop. Bob is coming back in November and his wife Jan is at the old house they did not sell so feel free to call her any time. She would like that.

The Highway Clean Up was Sunday September 25th. Ten people signed up and five people showed up; Jay Lifson, Tim McKinley, Ron Wake, Judy

Francis, and their leader Mike Henn. Mission accomplished by 10:00 am and nothing significant found worth sharing!!!! Fined were Ed Searby for

\$5.00 and Mike Heller and grandkids for \$15.00. Our treasurer Greg Vaisnor had a great trip to Italy ending in Venice and gave \$50.00 for that

beautiful vacation. Jinx Stark our newest member who works in Danville with assisted living just got back from her vacation to Montana and the

Washington, Oregon, California coasts and had a great time driving and found gas in Montana the cheapest! She has immunity but wanted to share. Everyone, please take the time to say hello to Jinx! Sandi Mitchell just got back from a cruise to Alaska as part of her anniversary package along with the new car and had a very relaxing time and honored that trip with \$20.00. A note of importance is that Dale Turner just got back from Texas where she had to attend the funeral of her father. He passed away last week after a short bout with cancer. Almost to the end he was square dancing and even mowing the lawns at his home. Now you know where Dale gets her drive!! All the best to you and your family! Bob Underwood is at home and misses everyone! If you get a chance call him or send him a card. He is still driving but is having a tough time with his knee.

DISTRICT CONFERENCE;

OCTOBER 21, 22, 2005 CONCORD HILTON HOTEL

Registration is limited so now is the time. The theme is Cave Man and Rain Man. President Ed will be hosting a hospitality suite for our club. Let's make it a PARTY!!!!!!!!!!

ROTARY PANCAKE BREAKFAST FOR THE RESERVOIR RUN

OCTOBER 30TH 6:30 AM TO 9:30 AM.

Sign ups will be soon so reserve the date. This is a fun and easy way to participate in a great community event and partner with our Chamber of Commerce.

This Weeks Program

John Nickerson - Principle of
Acalanes High School

Camp Royal Campers; Molly
Peterson & Mickey Campione



**Rotary Club of Lafayette
P.O. Box 103
Lafayette, CA 94549**

Make Up Meeting locations in the area, **MON.** 12:15 Danville-Brass Door
TUES. 12:15 Moraga, Soda Center, **WED.** 12:00 Rossmoor Hillside Clubhouse
WED. 12:15 Orinda-community center, **FRI.** 7AM Lamorinda-Postino's

SCHEDULED GREETERS:

OCTOBER 6	GREG VAISNOR: CPA TAXATION
OCTOBER 13	CHARLES VITALE: SENIOR ACTIVE
OCTOBER 20	RON WAKE: DENTISTRY

BIRTHDAYS

Milton Bruzzone	10/15/2005
Bob Underwood	10/30/2005

ANNIVERSARIES WEDDING & CLUB

Mike Kearney	10/5/2005
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